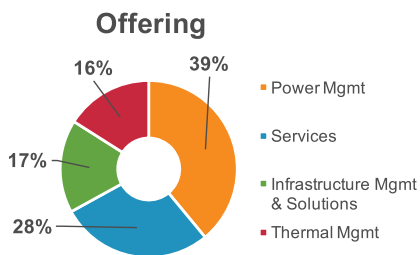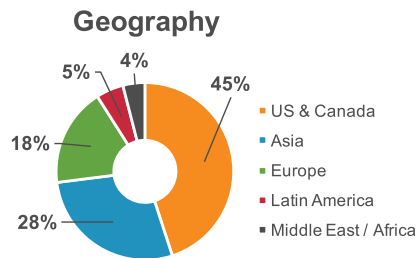# Empowering Vital Applications For a Digital World

WHO WE ARE

Vertiv designs, builds and services critical infrastructure that enables vital applications for data centers, communication networks and commercial and industrial facilities. We support today's growing mobile and cloud computing markets with a portfolio of power, thermal and infrastructure management solutions.
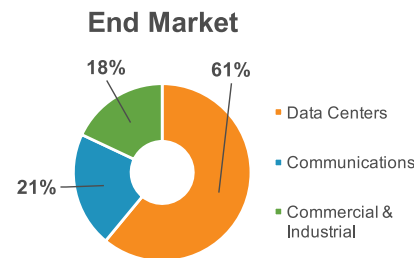
We offer unsurpassed global scale and broad expertise, built from our heritage as Emerson Network Power. And now as Vertiv, we match industry leadership with the focus and spirit of a startup.

Offering

- 39% Power Mgmt
- 28% Services
- 17% Infrastructure Mgmt & Solutions
- 16% Thermal Mgmt

Broad range of power, thermal and infrastructure management portfolio

Geography

- 45% US & Canada
- 28% Asia
- 18% Europe
- 5% Latin America
- 4% Middle East / Africa

Global, well-established footprint and supply-chain network

End Market

- 61% Data Centers
- 21% Communications
- 18% Commercial & Industrial

Serve vital applications in data centers, communication networks and commercial/industrial environments

KEY FACTS

STATUS
Privately held

REVENUE
USD 4.4 billion
(fiscal 2016, as Emerson Network Power)

HEADQUARTERS
Global: Columbus, Ohio, USA
Regional: China, India, Philippines, United Kingdom

LEADERSHIP
Rob Johnson, CEO

EMPLOYEES
~20,000 worldwide

MAJOR CUSTOMERS
America Movil, Apple, AT&T, China Mobile, Ericsson, Facebook, Microsoft, Reliance, Verizon

OUR VISION

We seek to help our customers create a world where critical technologies always work
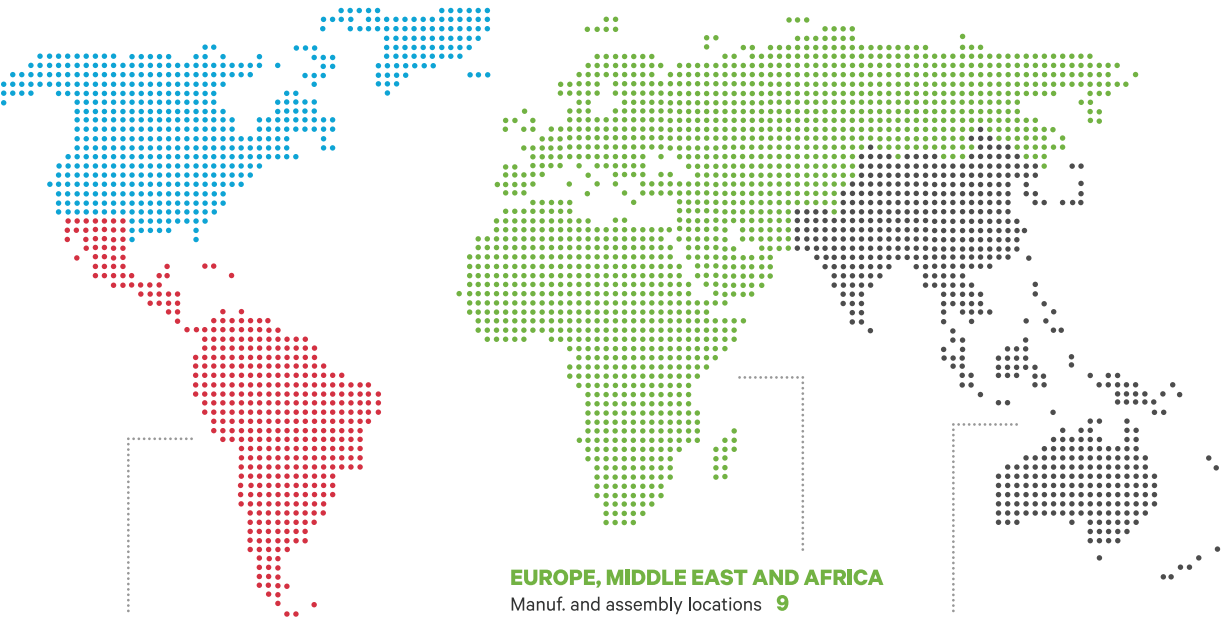
OUR GLOBAL PRESENCE

Meeting Our Customer Wherever They Are

US AND CANADA
Manuf. and assembly locations **13**
Service Centers **80+**
Service Field Engineers **965+**
Technical Support/Response **145+**
Customer Experience Centers/Labs **5**

GLOBAL PRESENCE
Manuf. and assembly locations **28**
Service Centers **255+**
Service Field Engineers **3,135+**
Technical Support/Response **415+**
Customer Experience Centers/Labs **14**

LATIN AMERICA
Manuf. and assembly locations **1**
Service Centers **15+**
Service Field Engineers **535+**
Technical Support/Response **100+**
Customer Experience Centers/Labs **2**

EUROPE, MIDDLE EAST AND AFRICA
Manuf. and assembly locations **9**
Service Centers **60+**
Service Field Engineers **535+**
Technical Support/Response **100+**
Customer Experience Centers/Labs **4**

ASIA PACIFIC
Manuf. and assembly locations **5**
Service Centers **95+**
Service Field Engineers **945+**
Technical Support/Response **75+**
Customer Experience Centers/Labs **3**

OUR FLAGSHIP BRANDS

ASCO®
Our global critical power switching, control and management solutions, engineered to the most demanding specifications, ensure power, reliability, compliance and efficiency.

Chloride®
Our global industrial power solutions meet the most demanding technical specifications and provide safe, reliable power – no matter the challenge.

Liebert®
Our global power and thermal management solutions are some of the world's most efficient and reliable power and cooling technologies.

NetSure™
Our global, intelligently engineered power systems deliver high availability, energy efficiency and scalability for converged networks.

Trellis™
Our industry leading software gives customers an integrated view of operations across IT and facilities resources, enabling better decisions that save time and money.

VERTIV™

VERTIVCO.COM